



**NORTH CAROLINA ADULT SOCCER ASSOCIATION BOARD MEETING
November 14, 2022**

Minutes

Call to Order: 7:05pm

Roll Call – Darius Ejlali took the roll call

Present: Sam Cohen, Donna Langdon, Bob Kepner, Chad Garber, Jeremy Mikell, Scott Eisenbraun, Alex Vidaurri, Matt Friedman, Paul James

Not Present: Vance Carlisle, Laura Collins, Emmanuel Sarkorh,

Quorum determination

Officer & Staff Reports

- President – Voting on approving move to a player registration system. Mentioned registration system will have a cost associated with it which will be stated in the 2023 budget. There will be costs associated with player registration that will be paid by the NCASA in the amount of \$2.00 per player. There was a special council meeting to approve the new board positions. Brianna Pinto reached out to see how the Athletes Council can work with adult players. There was also a question about paying the US President a salary. A sports athletic company reached out and Sam asked they were willing to be a sponsor. They are interested in a follow up conversation. Rumor has it that the USASA Adult Soccerfest may be at Bryan Park next summer. The official announcement is 11/15.
- Executive Director – Registration and Insurance have been big topics. Working with AG on claims and turnaround. Created a Celebrate the Tatas survey. There have been 16 responses to the survey. They are trying to get more responses before evaluating the results. A free agent list has been created for the Carolinas Cup. Working on awards description for the AGM. Sam has also spoken to someone in reference to the \$1 million tournament (“The Soccer Tournament”) coming to Raleigh next summer.
- Executive Vice President – Will be speaking about the registration system.
- Treasurer – Significantly ahead of the budget from last year. That is mainly due to player registration.

Approval of Minutes

- Minutes for the October 17, 2022, NCASA Board meeting were approved unanimously.

Growth Initiative

- Registration Report – Approaching 12,000 players for the year. May reach that depending on tournament only registrations for Carolina Cup.
- Donna is on a USASA committee reviewing tournament-only passes and a new “welcome” pass for new leagues. USASA’s review of tournament only passes is looking at issues such as: How many games, how many days does it last, cost, etc. NC and FL use tournament-only passes the most. Also FL requires everyone attending a tournament including Florida Classic to get a tournament-only pass. Darius also stated that he has only seen 3 claims from the tournament-only pass over the years. Risk is very minimal.
- First Year Leagues Update – OCASL is still playing.
- New League Update – none.

Competitions

- Carolinas Cup – Registration deadline is 11/14. There are currently 66 teams registered. Anticipate over 70 and possibly 74. There are a couple brackets that need additional teams to complete those brackets. Working with the refs. Also working on meals for refs and looking to use Fusion vendors. There are going to be food trucks at the tournament. The viewing party for the World Cup may be in one of the meeting rooms. 2 rooms in the building will be used by the refs. Also working on getting a tent for refs with possible heat.
- Celebrate the TaTas – Team from Chicago is looking to play next year. It was a big story on USASA web page. They were able to donate \$40,000 and funds were raised to cover the cost of the tournament. Total of over \$50,000 was raised.

Organizing Committees

- D&A Committee – 3 or 4 new cases.
- Budget Committee- Budget is being proposed tonight; no other update.
- AGM Committee – Working on establishing a committee
- Election/Nominations Committee – Working on establishing a committee
- NCASA Awards Committee- Working on establishing a committee

Board Q&A (10 Minutes)

Old Business (motions)

- None

New Business (motions)

- TeamPass – the proposed new registration system - was discussed. Donna read a letter from TeamPass that stated they provide great customer service, answer phones, can customize to fit your needs. They are used by 5 adult state associations. Donna spoke to most league presidents about the system and everyone seems positive, but the only concern appears to be timing issues. Trying to get the system running in December. The Board unanimously approved the motion to use TeamPass as the state's player registration system beginning in January 2023. (See text of motion below.)
- The NCASA Budget for 2023 was discussed in great detail. A technical amendment is being made to update a line in the budget. A friendly amendment was made to increase Registration by \$2000 to \$22,000 (to cover the TeamPass expenses associated with tournament-only registrations) and reduce NCASA AGM by \$2000 to \$7000. Budget was approved unanimously. (See text of Budget motion below.)

Additional New Business (motions - 2/3 vote required)

- No motions for new business

Old & New Business (discussions)

- None

Additional New Business (discussions)

- Discussion in reference to the AGM in January. Several options were proposed. One option is a virtual meeting. Second option is a Saturday in person meeting starting at 11 at possibly the Sheraton in Greensboro. Third option is meeting in person on a Saturday and Sunday possibly at the Sheraton in Greensboro. Saturday would be a workshop and Sunday morning would be the board meeting. The weekends that were mentioned were Jan 21st and 28th. The youth board will be meeting at the Sheraton in Greensboro on Jan 28th. A vote was taken and a 2 day meeting is preferred.

Takeaways/To Do Item Wrap-up

Thoughts & Visions (10 minutes)

For the Good of the Game / Announcements

- World Cup in less than a week!

Adjourn

- Motion to adjourn approved unanimously

Approved Motions:

- 2023 budget was approved.
- Team Pass was approved to be the new registration system.

Adoption of TeamPass as Electronic Registration System for NCASA and its Member Leagues

Whereas, one of NCASA’s core functions is player registration, and

Whereas, NCASA does not have a current written contract with the registration system it is currently using and is no longer receiving adequate levels of customer support, and

Whereas, NCASA has researched the functionality and cost of a number of the existing registration systems currently available for adult soccer associations and leagues,

Be it resolved that NCASA approves TeamPass as the official electronic registration system for NCASA and its Member Leagues beginning with the 2023 registration year,

Be it further resolved that NCASA will cover the \$2 per player annual cost, with each Member League able to decide whether to cover the 2.9% credit card transaction fees for their players or to pass those fees on to their players, and

Be it further resolved that NCASA may enter into a contract with TeamPass consistent with the payment provisions of this motion.

2023 NCASA Budget [As Amended]

Whereas, the NCASA Constitution & Bylaws require the NCASA Board of Directors to develop an annual budget and provide it to Council members in writing at least 14 days prior to the Annual General Meeting (AGM) so that it can be approved at the AGM, and

Whereas, reimbursement for any expense that is not in the budget must be voted upon by the Board of Directors, Be it resolved that the NCASA Board of Directors recommend the following budget for approval by the Council at the AGM:

PROPOSED 2023 BUDGET

INCOME	NOTES
INTEREST	250.00
LEAGUE INCOME	
Player registration	300,000.00 [10,000 players]
Single-event registration	15,000.00 [1,000 players]
TOTAL LEAGUE INCOME	315,000.00

TOURNAMENTS

Permission to Host fees	50.00	[2 tournaments]
Carolinas Cup Entry Fees/Bonds	45,000.00	[60 teams]
Celebratre the Ta Tas Entry Fees	4,750.00	[10 teams]
TOTAL TOURNAMENTS INCOME	49,800.00	

INTERNATIONAL GAMES

LEAGUE AFFILIATION FEES	700.00	[14 leagues]
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OTHER INCOME

GRANTS		[1]
MISC (Donations, Merc. Sales, etc)		[1]
Corporate Contributions		[1]
Individual, Business Contributions		[1]

TOTAL INCOME	365,750.00	
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EXPENSES**REGISTRATION FEES**

Player Registration to USASA	140,000.00	[10,000 players]
Single-event registration to USASA	6,000.00	[1,000 players]
	146,000.00	

USASA Afiliation Fee	100.00	
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CONTRACT SERVICES

Accounting fees	6,000.00	
Contract services	6,000.00	[5,000 + 1000]
Website hosting services/Social Media	750.00	
	12,750.00	

OPERATIONS, FACILITIES & EQUIPMENT

Rent (200/month)	2,400.00	
Merchant Discount Services	1,300.00	
Bank Fees - Arbiter	150.00	
Postage, Mailing services	150.00	
REGISTRATION	22,000.00	[\$2 per player]
Supplies & Copies	500.00	
Telephone & Communications	1,300.00	
Technology & Equipment	1,800.00	
	29,600.00	

PAYROLL & BENEFITS

Salary & Wages	71,019.00
Payroll Tx Expense	5,302.00
Medical Insurance & HSA	7,354.00
6% Benefit	4,261.00
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	87,936.00

TRAVEL & MEETINGS

NCASA AGM	7,000.00	[in-person AGM]
EXECUTIVE COMM & CONF CALLS	150.00	
REGIONAL/NATIONAL MEETING	9,100.00	[2 events/3 or 4 officers per]
TRAVEL (BOD Non meeting)	500.00	
D&A		
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	16,750.00	

TOURNAMENTS

Carolinas Cup	45,000.00	
Celebrate te TaTas	4,750.00	
<u>TOURNAMENT SUPPORT</u>		
Carolinas Cup	600.00	
Carolinas Cup Charleston	1,100.00	
Carolinas Cup Charleston	700.00	[Volunteer]
Beer City Cup	1,100.00	
Queen City Cup	800.00	
National Cup (Region 3)	10,000.00	[2]
National Cup R3 Referee Subsidy	600.00	
BOD Cup Support Travel	2,500.00	
Carolinas Cup Subsidy		[1]
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	67,150.00	

OTHER EXPENSES

NC Soccer Hall of Fame	1,200.00
Depreciation and Amortization	400.00
Website expense	
Marketing/Outreach	5,000.00
Equip Rental and Maintenance	
Misc. Reg. and Acct. Exp.	
State and League D&O policies	465.00
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	7,065.00

TOTAL EXPENSES 367,351.00

SURPLUS/(DEFICIT)	-1,601
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NOTES

[1] None budgeted

[2] Division of \$10,000 funding.

2 Teams per division advance to Regional Competition
Men's Amateur. Women's Amateur, Men's Over 30, Men's Over 40

Regional Entry Fee - \$300.00

National Entry Fee - \$200.00

Carolinas Cup Champion - \$1000.00 travel subsidy

Carolinas Cup Finalists - \$500.00 travel subsidy

Per Division

Champion	\$1000.00 – nc travel subsidy	\$1,000.00
Regional Fee	\$ 300.00	\$300.00
National Fee	\$ 200.00	\$200.00
Finalist	\$ 500.00 – nc travel subsidy	\$500.00
Regional Fee	\$ 300.00	\$300.00
National Fee	<u>\$ 200.00</u>	<u>\$200.00</u>
Total	\$2500.00 – per division / 4 divisions	\$2,500.00

Registration Report

2022 NCASA REGISTRATION REPORT

	Player Registrations												Total # Players		
	Jan	Feb	March	April	May	June	July	Aug	Sept	Oct	As of Nov 7	2022 Dec	TOTAL	2021	2020
Leagues:															
ABASA	0	954	65	62	4	264	25	45	193	52	2		1666	1433	932
AC Sandhills	0	0	0	0	0	0	0	0	0	0	0		0	0	31
Catawba	59	4	0	49	16	0	8	55	0	2	0		193	146	61
Charlotte Independence	70	324	64	4	2	1	1	178	39	9	0		692	485	0
CPSL	287	269	6	5	0	8	15	22	63	11	1		687	661	614
First Flight League	0	14	106	12	9	11	32	62	19	14	0		279	484	0
Metrolina	0	120	477	29	4	0	0	57	187	15	0		889	727	688
NCASA Annual Pass	1	12	5	8	58	38	132	53	1	0	0		308	48	7
Pitt Greenville	4	24	90	3	0	0	0	0	74	15	0		210	182	134
Premier Adult	13	118	22	7	0	0	0	8	22	5	0		195	130	118
Seashore Soccer League	2	9	18	0	1	0	1	7	1	0	0		39	73	0
Swansboro	0	0	105	144	14	0	0	7	95	20	3		388	312	278
TASL	1438	380	119	55	468	182	356	225	63	41	0		3327	2926	2413
OCASL @TASL	0	0	0	0	242	60	130	100	35	23	14		604	0	0
Wilmington	412	84	25	37	70	34	25	72	11	5	0		775	712	474
Winston Salem	21	92	32	0	0	0	0	8	31	0	0		184	201	218
TOTAL League Players	2307	2404	1134	415	888	598	725	899	834	212	20		10436	8520	5968
Tournament Only Passes:															
Beer City Cup						110	358	363	10				841	879	
Carolinas Cup Charleston				13	19								32	24	
Carolinas Cup WS								1	7	13	5		26	401	
Celebrate the Tatas									38	54			92	47	
Queen City Cup							52	66					118	175	
Tourney Pass Other				2		3	13	14					32		
USASA Adult Soccer Fest				10									10	1	
TOTAL Tourney Passes	0	0	0	25	19	113	423	444	55	67	5		1151	1527	
Temporary Passes	0	0	0	0	0	0	0	0	0	0	0		0	27	
TOTAL # PLAYERS													11587	10074	